

NORTHWEST INDUSTRIAL SUPPLY, INC.

CN. _____ Date _____

1. Business Name _____

2. Street Address _____
City _____ State _____ Zip Code _____

3. Billing Address _____
 Same (Check box if same as line 2) City _____ State _____ Zip Code _____

4. Type of Business: Corporation _____ Partnership _____ Sole Proprietor _____

5. Service Performed by Your Business _____

6. Years in Business _____ 7. Contractor's or Master Plumber's License # _____

8. To Whom License Registered _____

9. Corporation or Partnership, list names of officers/partners: Name, Position, Address

Anticipated Credit Requirements \$ _____

10. Business Phone Number _____ Fax Number _____

Email Address _____

11. Owner _____ Accts. Payable Contact _____
(OF)

12. Do you need the original invoice? _____ How many invoice copies? _____

Would you like the invoices faxed/mailed/emailed? _____ Would you like the statements faxed/mailed/emailed? _____

13. Do you require sales tax to be charged? (Y/N)

a. If no, please send resale number with application _____

b. If yes, please list _____
Percentage _____ County _____ State _____

14. List three Wholesale References (Name, Address, Phone, Fax, Acct. #)

Name _____ Name _____ Name _____

Address _____ Address _____ Address _____

City/St. _____ City/St. _____ City/St. _____

Acct. # _____ Acct. # _____ Acct. # _____

Phone _____ Phone _____ Phone _____

Fax # _____ Fax # _____ Fax # _____

22. Bank _____ Telephone _____

City _____ State _____

23. Type of Accounts: Checking # _____

Savings # _____ Loan # _____

24. Whom to Contact at Bank _____

NORTHWEST INDUSTRIAL SUPPLY, INC.

WORKSHEET

1. Business Name _____
2. Shipping Address _____
City State Zip Code
3. Is a Purchase Order Required? (Y/N) 4. Do you need a priced packing slip? (Y/N)
5. Accept Backorders? (Y/N) 6. Do you need an acknowledgment? (Y/N)
7. Please list authorized Purchasers, if required _____

8. Please list if you have any other special billing requirements or general remarks _____

TERMS OF SALE

1. MONTHLY ACCOUNT PERIOD -- Our receivables are closed net 30 from the date of the invoice.
2. **OUR TERMS OF SALE -- Net 30 days from the date of invoice.**
3. **LATE PAYMENT -- A 1 1/2% time pay differential will be charged on all past due accounts. This represents an annual service charge of 18%.**
4. RETURN OF MERCHANDISE -- Material will not be accepted for return without a completed returned goods report. Those are available from any salesman, or by contacting the Northwest Industrial Supply, Inc. office. It is especially important that the invoice number of the original purchase be referenced on the returned goods report.
 If the material is normal stock item for Northwest Industrial Supply, Inc. and is in saleable condition, the return policy will be as follows:
 a. If returned within 30 days of purchase, with proof of purchase, there will be no restocking charge.
 b. If returned after 30 days from date of purchase, with proof of purchase, there will be a minimum of 25% restocking charge.
 Proof of purchase can include a copy of the packing slip, the invoice, or the invoice number.
 Non-stock items for Northwest Industrial Supply, Inc. may be returned only after written permission is issued by the company. If the material will be accepted for return by the factory, credit will be given for the purchase price of the material less freight-out, handling, and restocking charges assessed us by the factory.
 If material is a non-stock item for Northwest Industrial Supply, Inc. and will not be accepted for return by the factory, no credit will be issued. No credit will be given for material that wasn't purchased at Northwest Industrial Supply, Inc..
5. WARRANTY DISCLAIMERS -- Since the goods sold hereunder are not manufactured by it, Northwest Industrial Supply, Inc. makes no warranties or representations, express or implied, as to workmanship, performance, quality, durability, fitness for purpose of merchantability for any of the articles it sells. This disclaimer is for all liability including, among others, liability for consequential and special damages. The only warranties applying to such articles are those which are written and are specifically provided by the manufacturer. Northwest Industrial Supply, Inc. makes no warranties, but it does maintain and provide to the customer, upon request, information concerning the manufacturer's warranties. THE WARRANTY EXPRESSED IN THIS PARAGRAPH IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE.
6. QUOTATIONS, RECEIPT OF ORDERS AND ACKNOWLEDGMENTS -- As to quotations by Northwest Industrial Supply, Inc. and as to the receipt of customer orders and the acknowledgment of such orders, all the following shall apply:
 a. The obligation of Northwest Industrial Supply, Inc. to supply the goods is expressly conditioned on the manufacturer continuing to produce such goods and unless otherwise indicated prices are based on no change in price by the manufacturer.
 b. Except as above noted, prices are firm for 30 days.
 c. Changed from any quotation or order accepted by Northwest Industrial Supply, Inc., including a reduction in quantities, deletion of items, and delays as to release dates, may result in price changes.
 d. Northwest Industrial Supply, Inc. reserves the right to accept or reject all purchase orders, whether issued as to terms quoted, or otherwise.
 e. If in the judgement of Northwest Industrial Supply, Inc. the financial condition of Buyer at the time the goods are ready for shipment does not justify the extension of credit, Northwest Industrial Supply, Inc. reserves the right to require full payment in cash before shipment or delivery.
 f. In all quotation it is the responsibility of the bidding contractor to verify that the items and quantities quoted are correct. Although Northwest Industrial Supply, Inc. will endeavor to quote in accordance with the plans and specifications, or other information submitted, it makes no warranties or guaranties in this regard, and assumes no responsibility for correctness as to quantities, fitness for purpose or performance. In those instances where approved drawings are required and submitted, no goods will be released until approved copies have been returned.
 g. All standard and special "terms and conditions" of sale in effect by the various manufacturers of the material offered in the same manner as if fully written out in this quotation.
7. DELIVERY -- Shipping dates in advance of actual shipment are estimated. Northwest Industrial Supply, Inc. shall not be liable for failure to perform or delay in performance resulting from fire or other casualty loss, labor difficulties, transportation problems, interruptions or delays in the usual source of supply or any other cause beyond its reasonable control. All direct shipments are F.O.B. point of shipment, and each shipment or delivery shall be considered a separate and independent transaction. Responsibility for filing claims with the manufacturer or carrier, as the case may be, rest with the Buyer.
8. TAXES -- The prices for goods do not include any sales, use or other taxes charges payable to state or local authorities. To the extent that such taxes do not appear as an additional separately itemized charge, Buyer certifies that the same of the goods in exempt from such tax and Buyer assumes the liability for any such tax which may be found to be due, hereby agreeing to indemnify and hold Northwest Industrial Supply, Inc. harmless with respect thereto.
9. COLLECTION COSTS -- Interest costs, collection costs and reasonable attorney fees will be paid by the debtor if collection proceedings are necessary.

I (we) personally agree to the terms and conditions of sale that are shown on this form, and personally guarantee that the above applicant will adhere to these terms.

Date	Signature of Officer/Owner	Social Security #
OFFICE USE: Credit Code _____ Terms _____ Territory _____		
Sales ID # _____ Credit Limit _____ Comments _____		
Payment Method _____		

I authorize Northwest Industrial Supply, Inc. to make credit inquiries of the references listed above and release both Northwest Industrial Supply, Inc, and the references I have listed from liability connected with providing credit information and using it to determine my credit worthiness.

APPLICANT: _____

BY: _____

DATE: _____